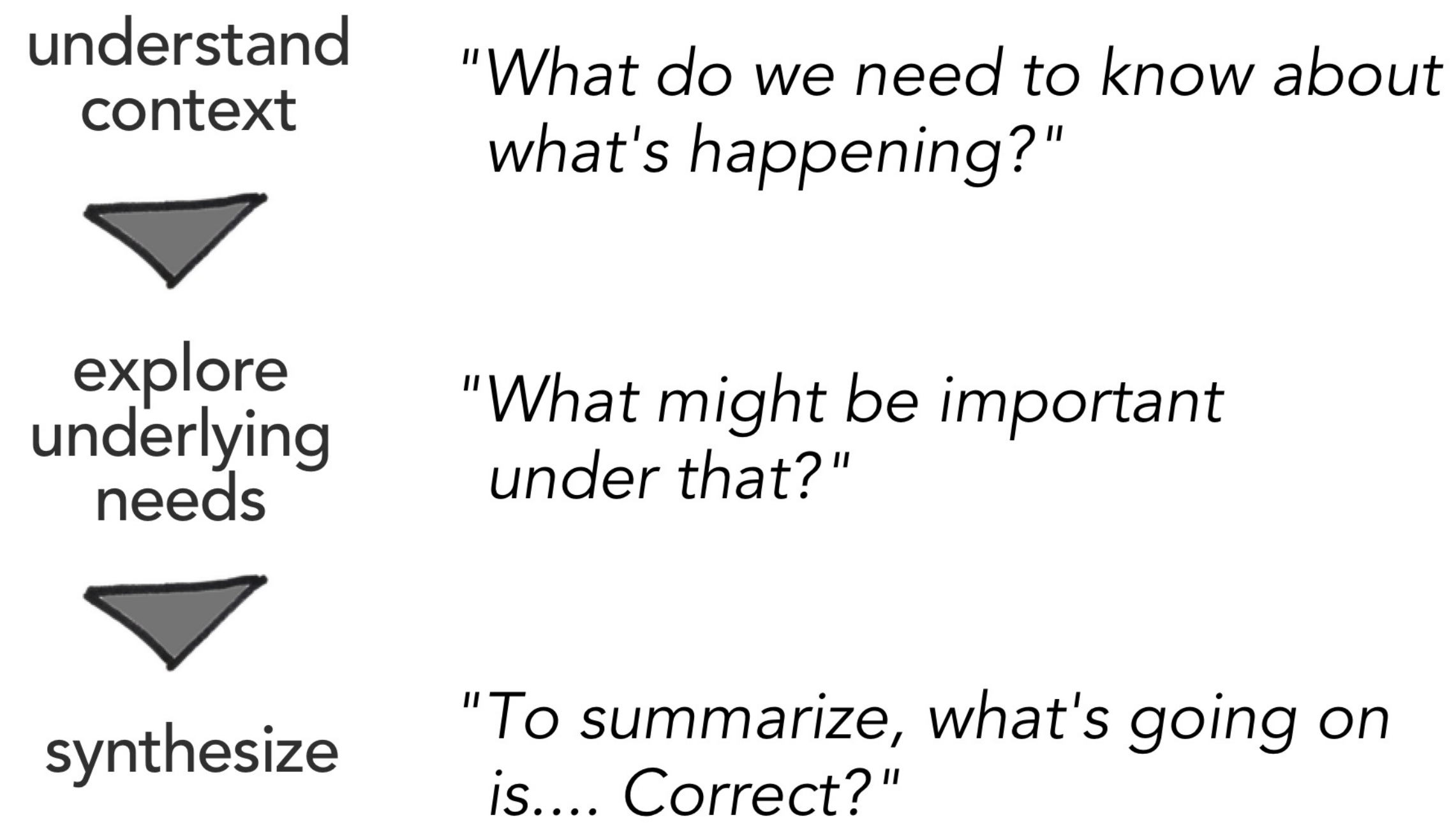
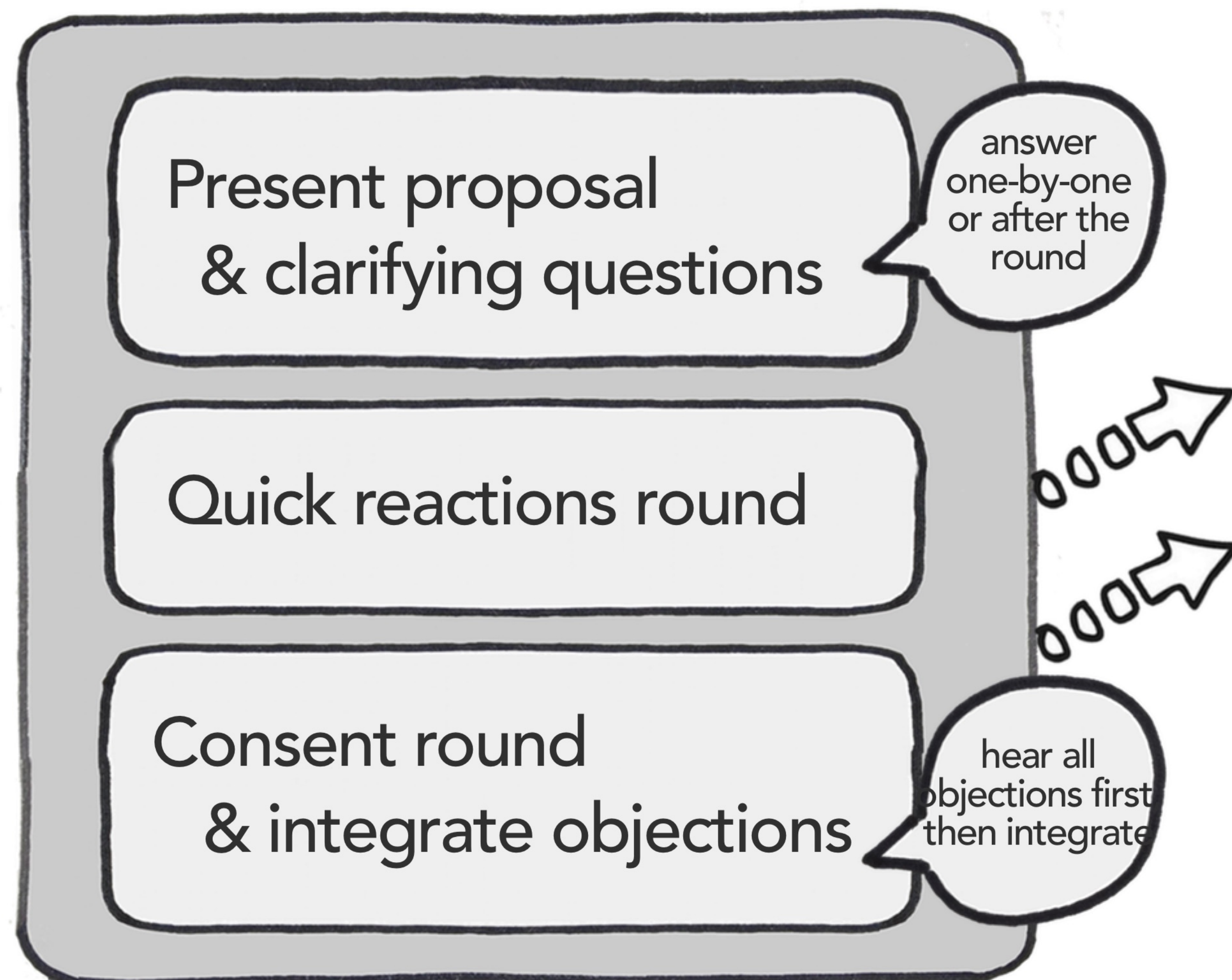
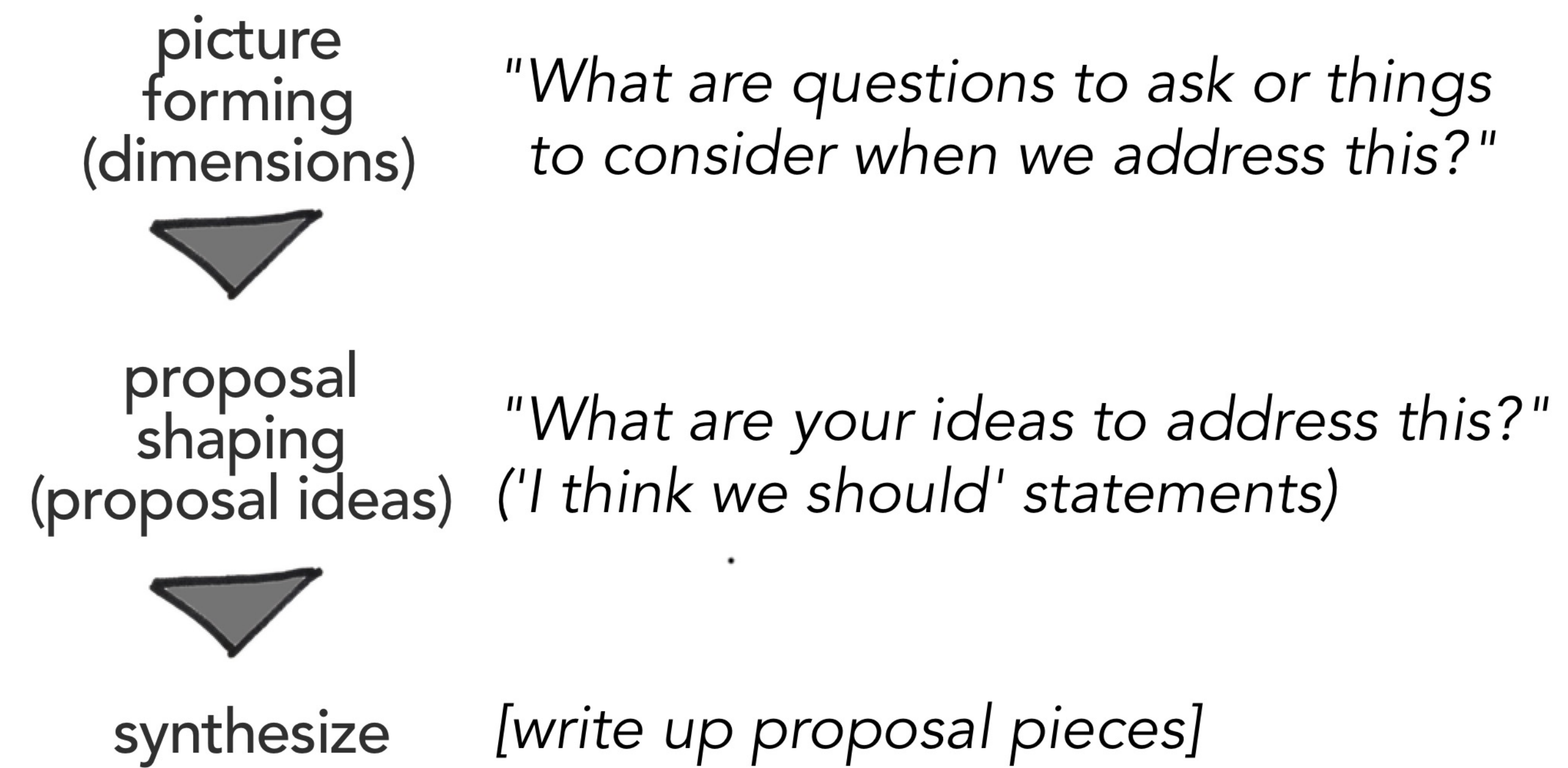


CONSENT & GENERATING PROPOSALS

Understanding the context



Generating a proposal

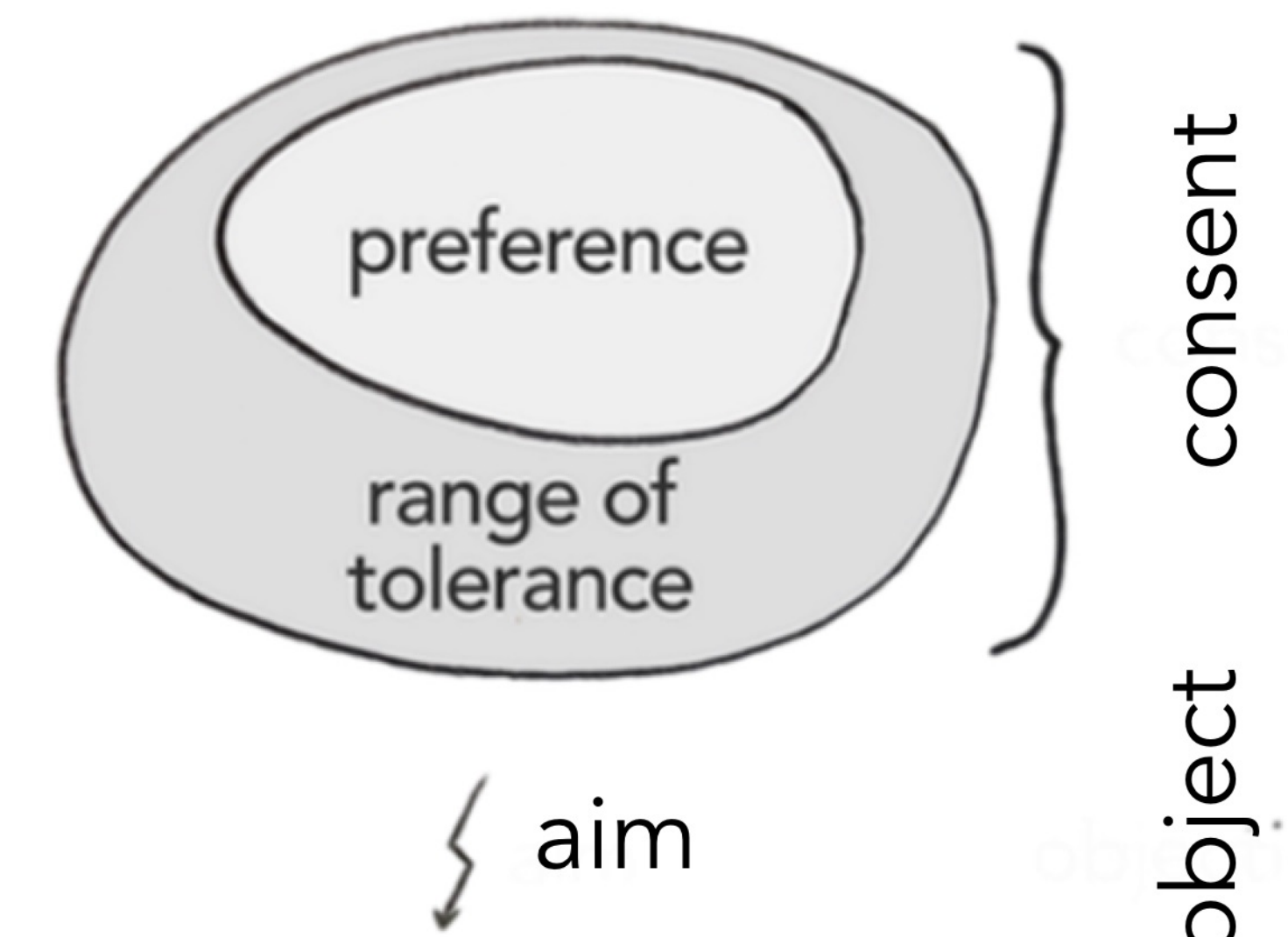


Consent

"Is there anything you don't understand about the proposal as is?"

"How do you feel about the proposal?"

"Do you consent/object?", or:
 "Do you see any harm in this proposal?"



Objections

Understand: "Let's look at this concern in relationship to the aim."
 Explore: "How can we improve the proposal and move forward?"

